A fox in the EDS henhouse

East Coast invader leads race for school contract

By SCOTT WILLIAMS

Staff writer of the Dallas Business Journal PLANO — If this is EDS Corp. country, there has been an invasion.

A competitor from the East Coast is threatening to displace EDS as the prime contractor on a multimillion-dollar modernization of Plano Independent School District.

The job calls for installing a sophisticated computer network to link classrooms throughout the growing suburban community.

The prospect of EDS suffering such a big defeat in Plano, of all places, is raising eyebrows.

Three years ago, the technology giant

moved its corporate headquarters here from Dallas. Local government responded with tax breaks and EDS embraced its new home — through the Adopt-a-School program, ironically.

But the dilemma for Plano school officials on modernization See EDS, Page 27